



ABOUT GREYSTONE REAL ESTATE ADVISORS

Greystone Real Estate Advisors provides a range of services in sales and acquisitions of seniors housing property types including independent living, assisted living, memory care, and skilled nursing. We offer a full continuum of services including debt, equity, acquisition, and investment sales to funds, private equity groups, regional and national operators, not-for-profit owners, and healthcare REITs.

Our team brings over 45 years of experience in the acquisition, development or disposition of more than \$6 billion in seniors housing properties. The team has sold more than 135 properties across 24 states and three Canadian provinces since June 2014. We specialize in fostering strong relationships with the seniors housing industry's most active buyers and sellers.

NATIONWIDE SERVICES

- Acquisitions and dispositions
- Individual property and portfolio sales
- Distressed asset and note sales
- Existing, new construction and presale assets

ADVISORY SERVICES

- Positioning to find longer term partners (REIT or other)
- Sale of assets that don't "fit" plan
- Targeted acquisitions ("off market")
- Market trends (local, regional, national)

CAPITAL SOURCING

- Analyze existing capital stack
- Recapitalization
- Debt restructure
- Sale/leaseback and joint venture advisory

GREYSTONE REAL ESTATE ADVISORS TEAM

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